Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Class \_\_\_\_\_\_\_\_

**Unit 14: SOCIAL PSYCHOLOGY**

**Reading Schedule: August/September**

8/24: pgs 642-650—Social Thinking

8/28: pgs 650-664—Social Influences

8/30: pgs 664-677—Social Relations: Prejudice & Discrimination

9/1: pgs 677-695—Social Relations: Attraction, Altruism, Conflict, & Peacemaking

**9/6: UNIT 14 TEST**

**Vocabulary Flash Cards:**

*\*Remember to write the term on the front of the card, and the definition, an example, and/or the significance on the reverse side. You may handwrite or type your study cards.*

\_\_\_\_\_\_\_\_\_\_ /47 Chapter 14 terms (pg. 694) Miner’s initials \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Examples? Y/ N Count 1 \_\_\_\_\_\_\_\_\_\_\_ Count 2 \_\_\_\_\_\_\_\_\_\_ Count 3 \_\_\_\_\_\_\_\_\_\_\_\_

**Mini Essay Topics**

*\*Remember to write at least one paragraph, answering all aspects of the question.*

*\*\*TDA—Term, Define, Apply*

­­­­\_\_\_\_\_\_\_\_\_\_ / 25 Unit 14 Essays (5 points each)

**Chapter 16**

1. Define attitude, and explain how attitudes and actions affect each other.
2. Discuss how group interactions can facilitate group polarization and groupthink, and identify the characteristic common to minority positions that successfully sway majorities.
3. Discuss the social factors that contribute to prejudice, and explain how scapegoating illustrates the emotional component of prejudice.
4. Describe the influence of proximity, physical attractiveness, and similarity on interpersonal attraction.
5. Explain how social traps and mirror-image perceptions fuel social conflict, and discuss effective ways of encouraging peaceful cooperation and reducing conflict.